

# Company Presentation

Oslo, 23 May 2023



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# Agenda



**Investment highlights**



Company overview



Market and commercial update



Appendix



# Investment highlights

1

## Unique business model

- ✓ Unique vessel designs and commercial concept leading to superior earnings and trading performance:
  - Higher utilization through two laden legs and limited ballasting leading to 30-40% more revenue days
  - Flexibility to shift part of the capacity between dry and tank based on market performance
  - Substantial fuel cost advantage compared with standard vessels
- ✓ Exposure to three relatively uncorrelated markets (product tankers, dry bulk and bunker prices) securing downside protection and significant upside potential
- ✓ Lowest carbon shipping service in deepsea dry bulk and tanker business - 30-40% lower carbon footprint than competing standard vessels

2

## Proven track record and attractive and robust platform

- ✓ Proven track record with more than 70 years of shipping experience
  - No loss in any financial year and consistent value creation over last 25 years
  - Outperformed spot earnings of standard tonnage by 1.4x on average in the period 2018-2022
  - Strong operational performance with around 800 successful dry/wet switches performed by KCC's CABU and CLEANBU fleet
- ✓ High medium-term contract coverage with strong and long-term customer relationships
- ✓ Torvald Klaveness is a committed sponsor with long-term ownership perspective
- ✓ Investor friendly financial policy with continued dividend payout potential

3

## Capitalizing on key macro trends

- ✓ Positively impacted by higher fuel prices: +/- USD 100/ton in bunker prices resulting in +/-USD 600-800/day in TCE earnings<sup>1)</sup>
- ✓ Stricter emission regulations with potential introduction of carbon taxes improve competitive advantage and increase TCE earnings
- ✓ Customer focus on emission reductions makes KCC the preferred shipping company in core trades
- ✓ Lithium refinery build-up in Australia for the growing production of electrical vehicles -positively impacting the CABU business in the years to come

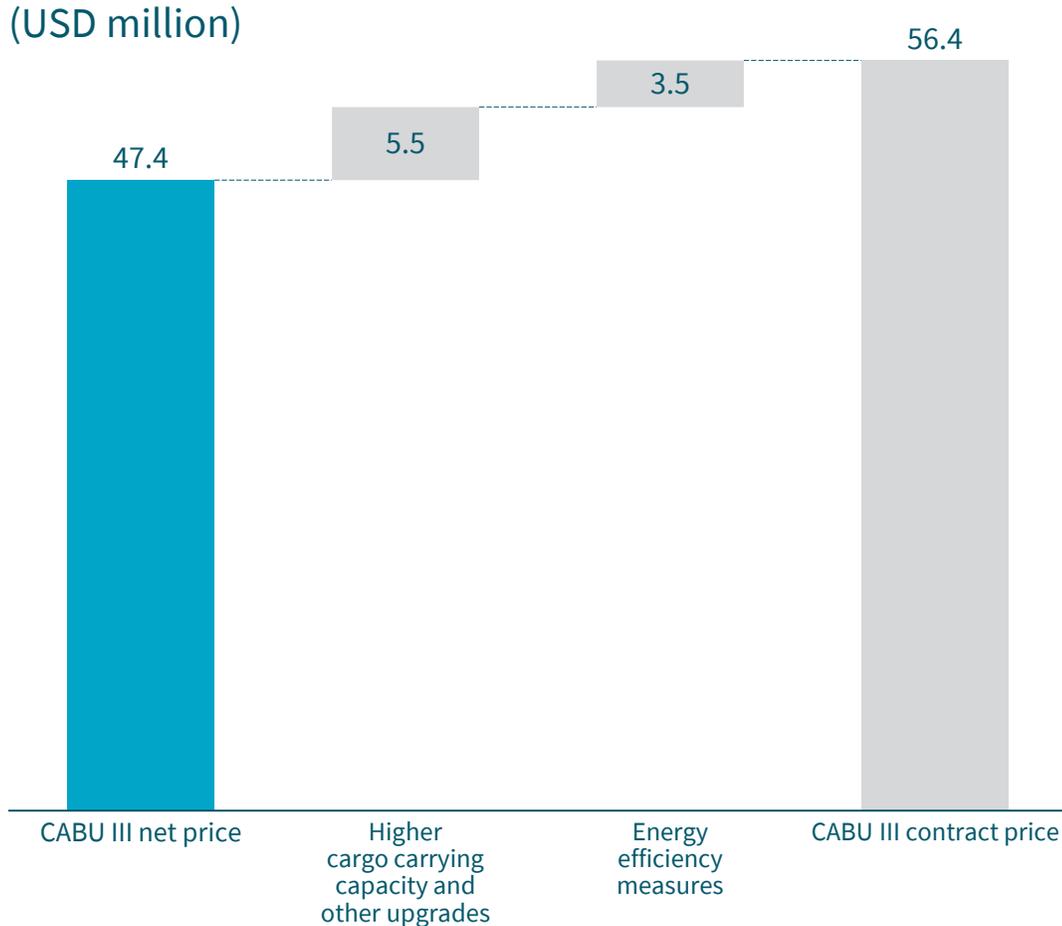
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## Favorable market backdrop

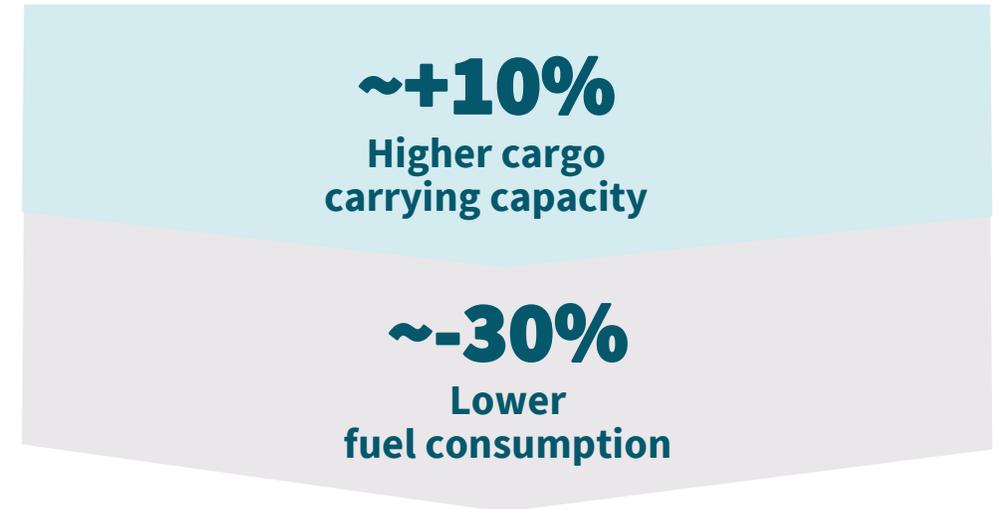
- ✓ Historically low orderbook in both the dry bulk and the product tanker segment
- ✓ Limited yard capacity – shipyards fully booked until 2<sup>nd</sup> half 2026
- ✓ Positive demand outlook for product tanker segment – substantially increased ton-mile demand in the product tanker market following substitution of Russian oil product imports
- ✓ Positive demand outlook for dry bulk segment - stronger post-COVID economic growth in China supporting an expected tighter dry bulk market

# CABU III new investments substantially increase earnings capacity

## Additional investments with estimated 5-7 years payback boosting earnings capacity<sup>1</sup>



The CABU III newbuilds surpass CABU I vessels (built 2001-2007) in carrying capacity, cleaning capabilities, and fuel efficiency, boosting earnings capacity



**+25-30%**

**Higher earnings capacity<sup>2</sup>**

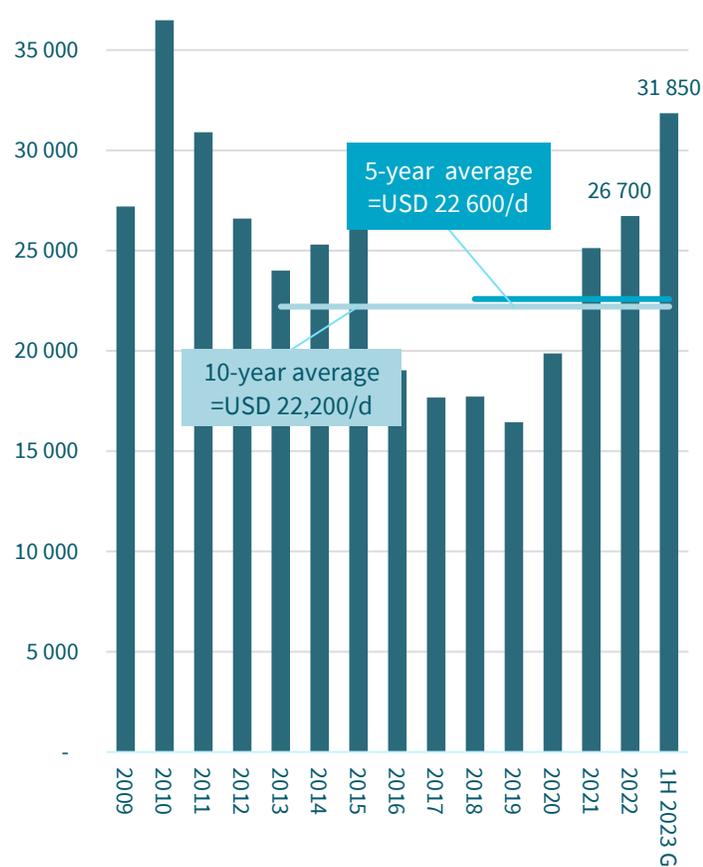
vs. CABU I vessels built 2001-2007 that are being replaced based on fuel prices USD 750-1 100 pmt.

<sup>1</sup> Estimated additional costs for higher cargo carrying capacity and energy efficiency measures. The payback of increasing carrying capacity/other upgrades is based on the estimated increased annual TCE earnings of these initiatives assuming a fuel cost of USD 750/mt. The estimated increased annual TCE earnings will further depend on factors such as freight rate levels and trading/operational efficiency.

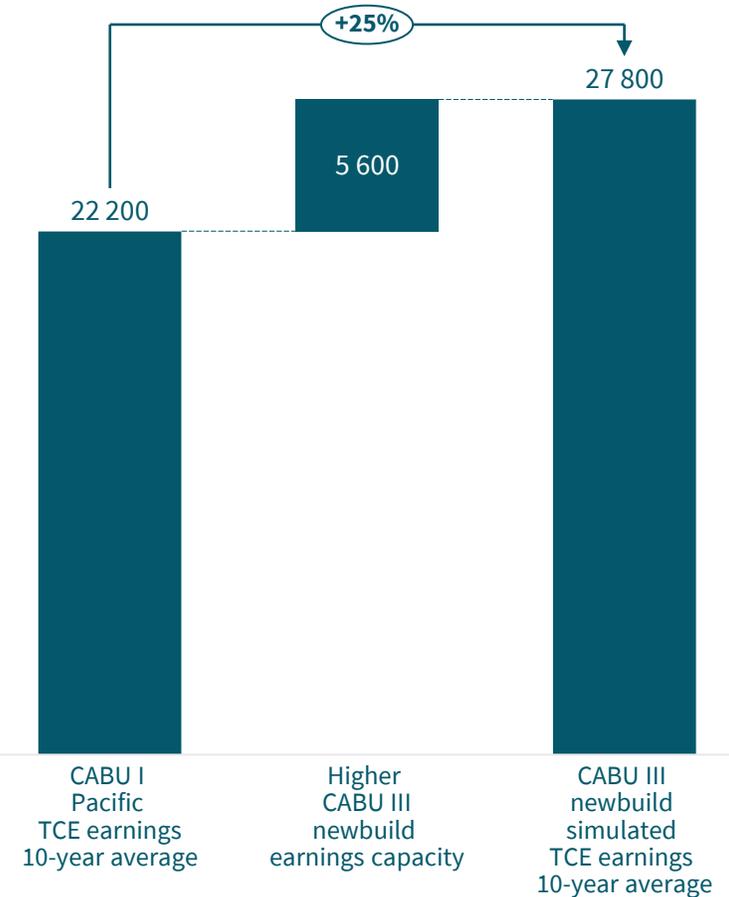
<sup>2</sup> The calculations of the difference in earnings capacity assumes fuel price of USD750/mt and USD1 100/mt. The estimated increased in earnings capacity will further depend on factors such as freight rate levels and trading/operational efficiency.

# CABU III demonstrating robust profitability based on historical earnings with considerable upside potential

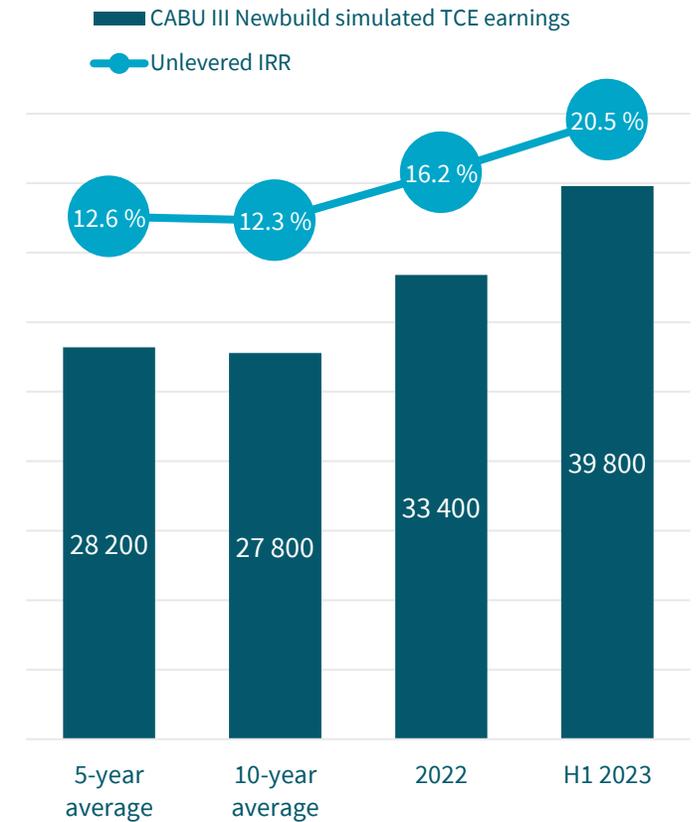
Actual 2001-2007 built CABU I TCE earnings in Pacific trades (to/from Australia) USD/day<sup>1,2</sup>



Simulated CABU III newbuild TCE earnings 10-year average (USD/day)



Illustrative unlevered IRR based on simulated historical/current TCE earnings<sup>3</sup>

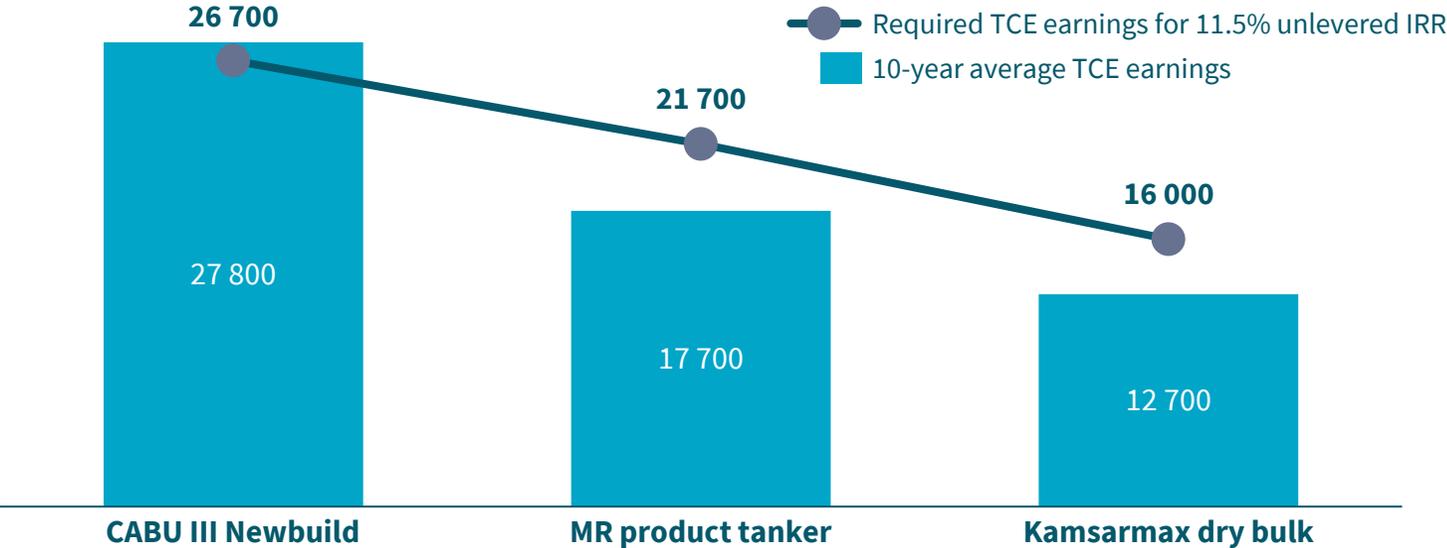


# The ordering of CABU III vessels is robust and competitive compared to standard tonnage

Illustrative required TCE earnings to achieve 11.5% IRR vs. 10-year average<sup>1</sup>

## Commentary

**Required TCE earnings to achieve 11.5% IRR vs. 10-year average:**



- Required return calculations basis newbuilding cost vs. 10-year historical earnings suggests that ordering CABU’s today screen more profitable than ordering standard tonnage, resulting in more attractive risk/reward
- Unique market diversification, trading efficiency and industrial edge creates an unmatched robustness to KCC’s CABU business
- The CABU business case is showcased to be more resilient and profitable throughout the cycle compared to standard tonnage

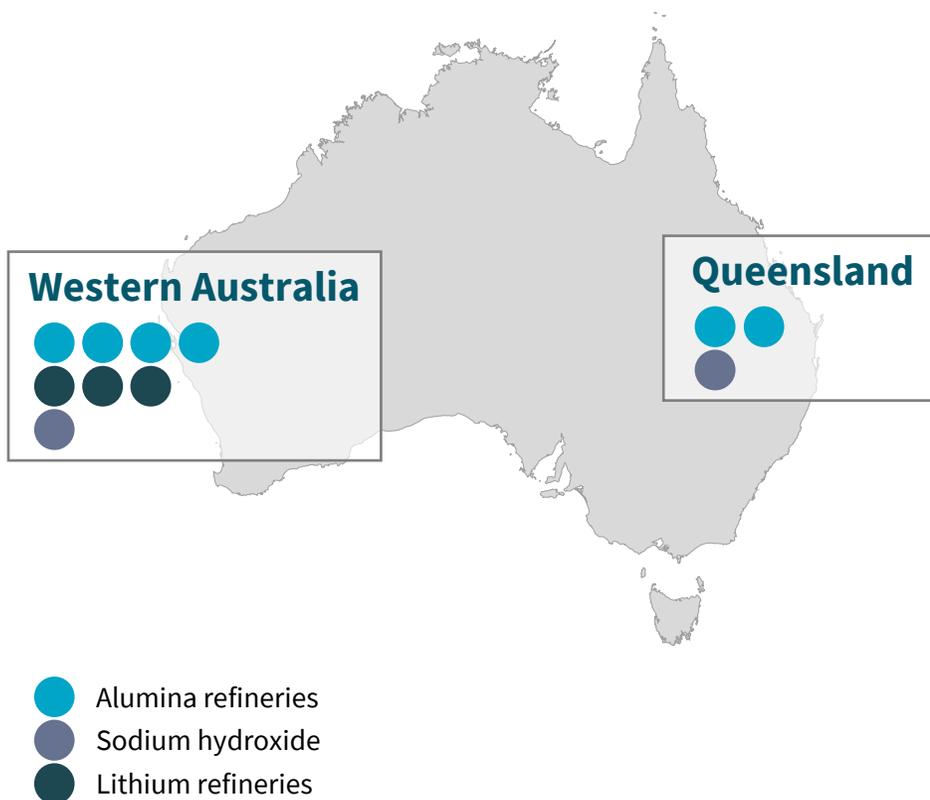
Earnings premium/shortfall:		
✓ 1 100/day	✗ 4 000/day	✗ 3 300/day
Contract price/ current price:		
USD 56.4m	USD 46.0m	USD 34.5m

1) CABU III Newbuild 10-year average TCE earnings: CABU III Newbuild simulated TCE Earnings are based on historical Pacific CABU I TCE earnings adjusted for 25% higher earnings capacity. APM reference – see enclosures page 41-42. MR product tanker 10-year average TCE earnings: Clarksons SIN 2015 Built (ECO) vessel series in the period 2020-2023 YTD, and Clarksons MR long-run series in the period from 2013-2019 adjusted for 15% assumed earnings premium in the period. Kamsarmax 10-year average TCE earnings: Clarksons SIN 2015-built (ECO) series. Simplified required TCE earnings for 11.5% unlevered IRR calculations assumes 25 years useful life and excludes pre-delivery costs and periodic drydocking. Calculations assumes OPEX of USD 7 848/day for CABU III Newbuild (equal to CABU 2022 full-year OPEX/day), USD 6 300/day for MR product tanker and USD 4 300/day for Kamsarmax dry bulk vessel. Source: Clarksons SIN and Clarksons Securities

# Positioning KCC for growing caustic soda (CSS) imports to Australia

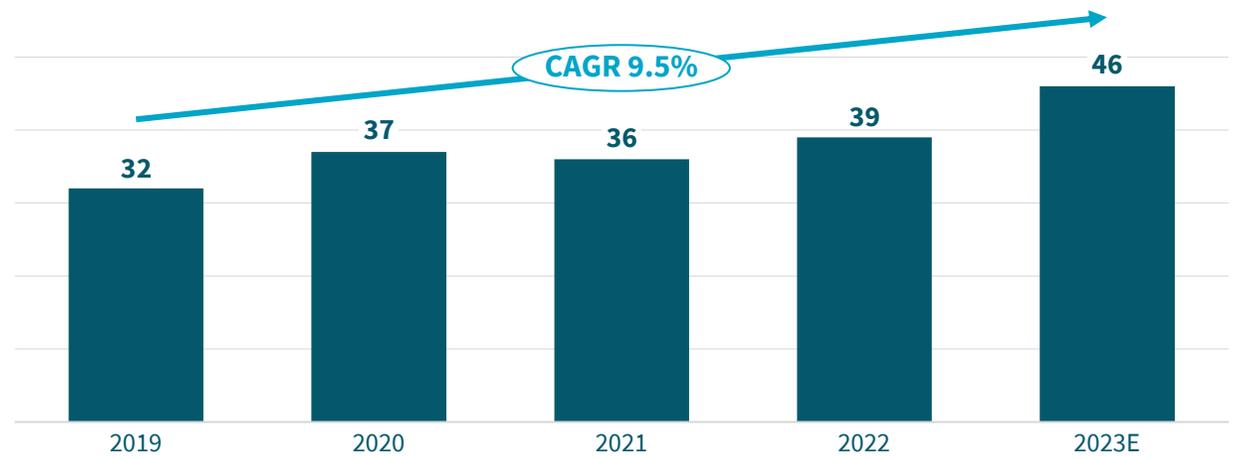
CABU III newbuilds are key to KCC's target of growing CSS cargo volumes to Australia through increasing market share with current customers and adding cargo volumes from new importers

## Location of main Australian CSS importers



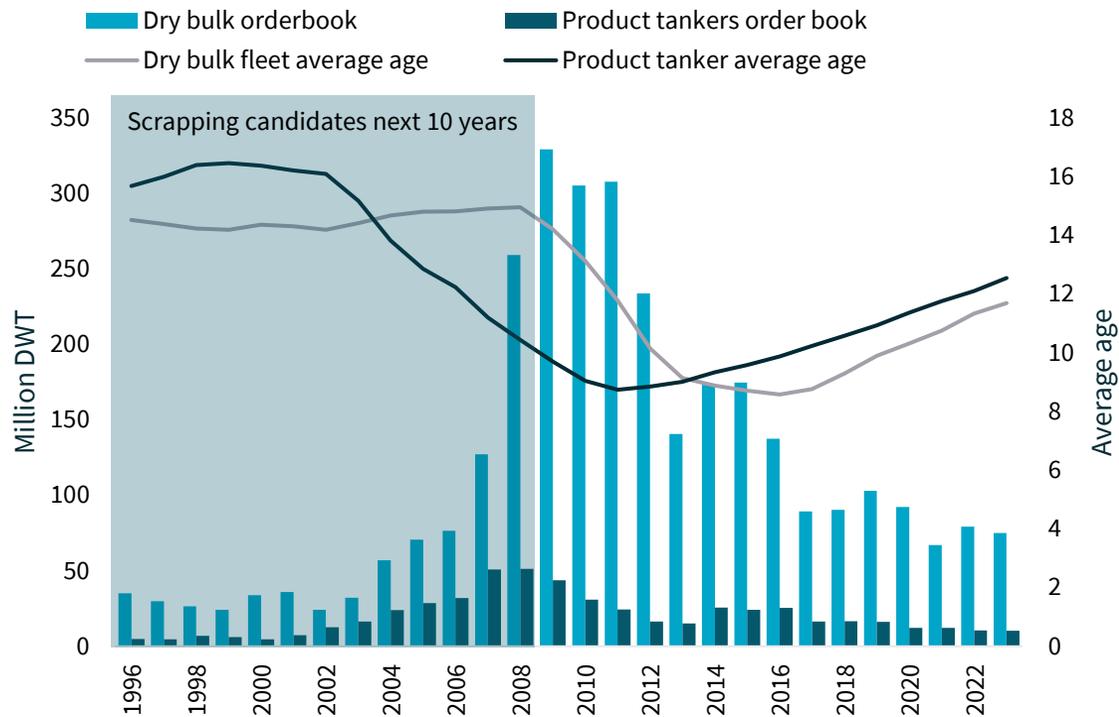
- **3 new Australian lithium refineries:** starting production in 2022-2024. Produce lithium hydroxide used in Lithium-ion (Li-ion) batteries for electric cars
- **2 sodium cyanide producers:** expansion of one plant within 2028
- **6 alumina refineries:** being amongst the most cost-competitive in the world. Stable CSS import volumes<sup>1)</sup>

# of CSS shipments p.a. to Australia shipped by KCC



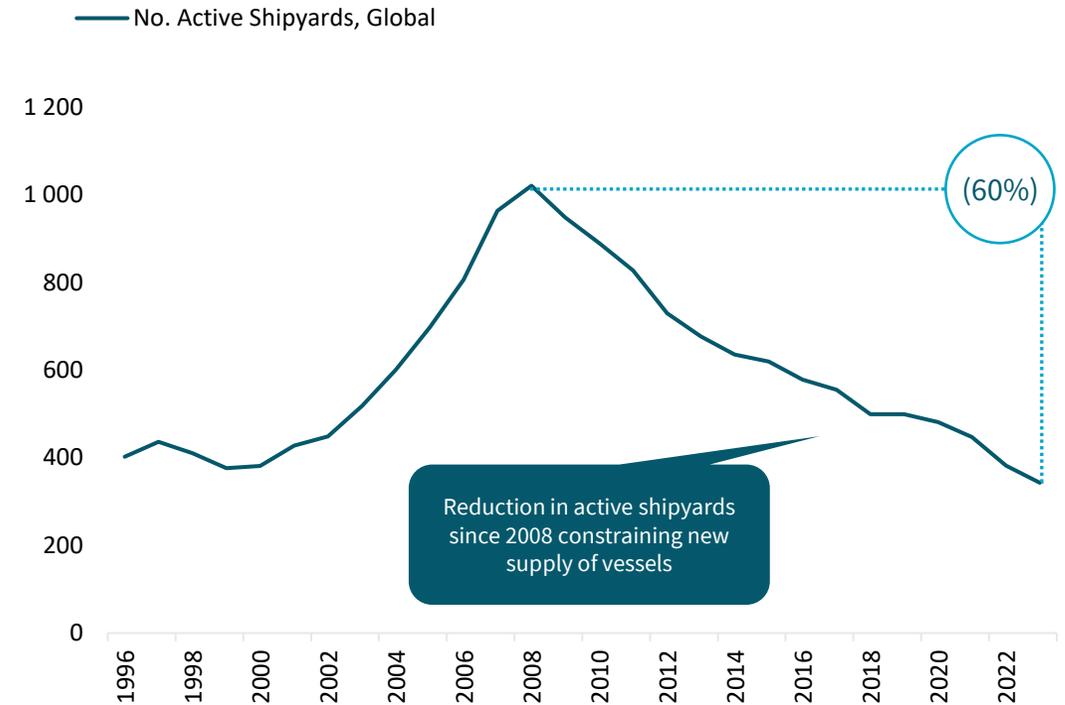
# KCC moving early to secure capacity - substantial replacement needs will have to be addressed in a tightening market

## Dry bulk and product tanker orderbook and average fleet age<sup>1</sup>



- Tonnage ordered in the previous super cycle now turning +15 years
- New environmental regulations expected to put pressure on vintage tonnage economics
- Tonnage demand expected to continue to grow

## Meanwhile, shipyard capacity has been dramatically reduced<sup>1</sup>



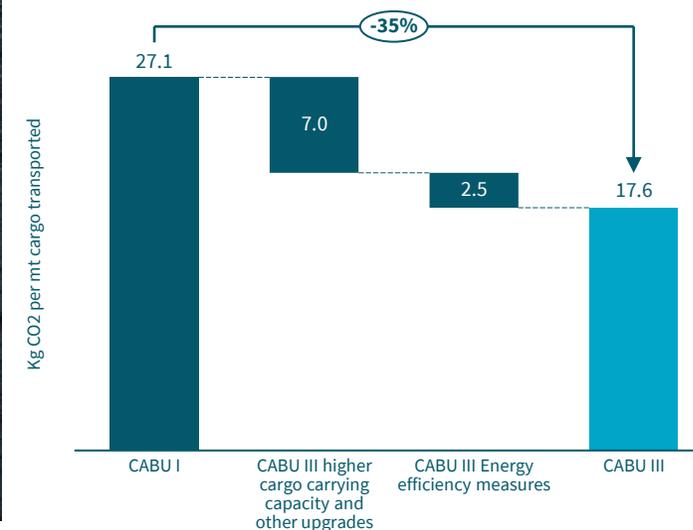
- Replacement will have to be addressed in a tightening shipbuilding market preoccupied with serving customers in the container, RORO and LNG markets



## CABU III INTRODUCING A NEW ERA OF CARBON EFFICIENCY

Through optimized design and energy efficiency measures, CABU III achieves 35% lower carbon footprint than CABU I and 50-60% lower than standard vessels<sup>1</sup>

Carbon footprint reductions of CABU III newbuilds vs. CABU I (built 2001-2007) in trades to/from Australia



# Agenda

- Investment highlights
- **Company overview**
- Market and commercial update
- Appendix



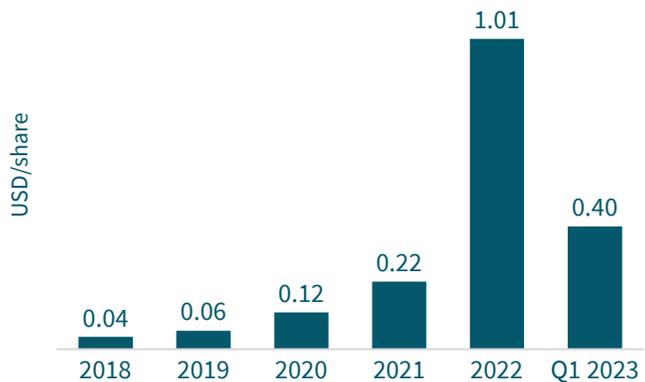
# Klaveness Combination Carriers at a glance

A world leader in combination carriers with a strong sponsor

## Company overview

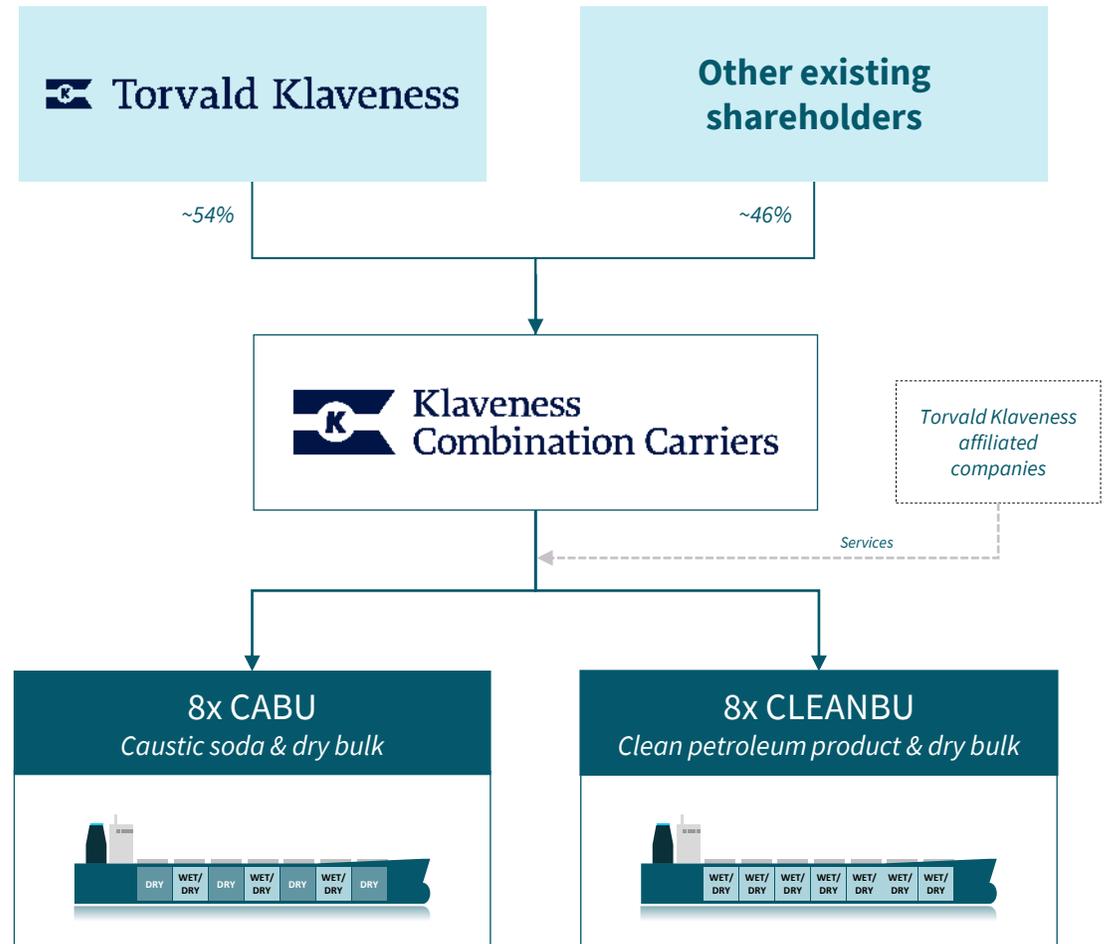


## Investor friendly dividend policy



KCC intends to distribute a minimum 80% of operating cash flow less debt service and maintenance CAPEX as dividends

## Illustrative corporate structure<sup>1</sup>

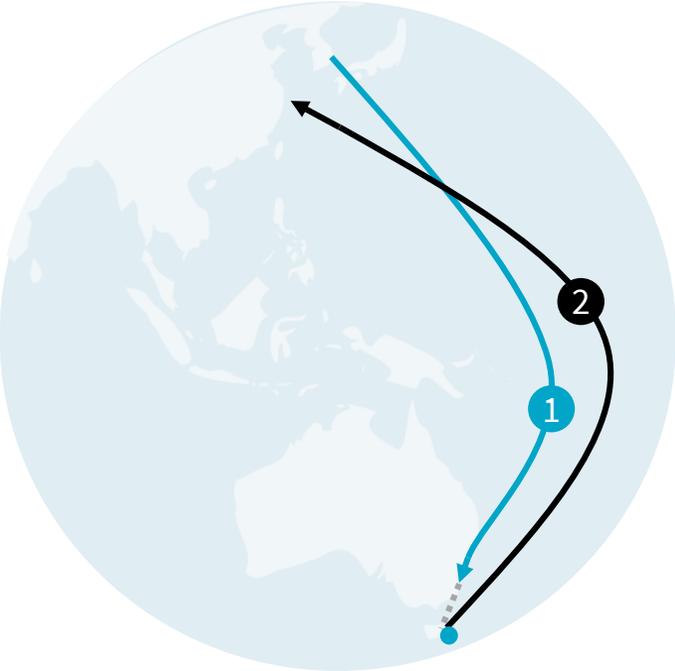


1) See page 47 for detailed corporate structure  
2) As per 19 May 2023. Share price of NOK 75.80 = Market capitalization NOK 3.97bn

# Solving and capitalizing on inefficiencies in deep-sea shipping

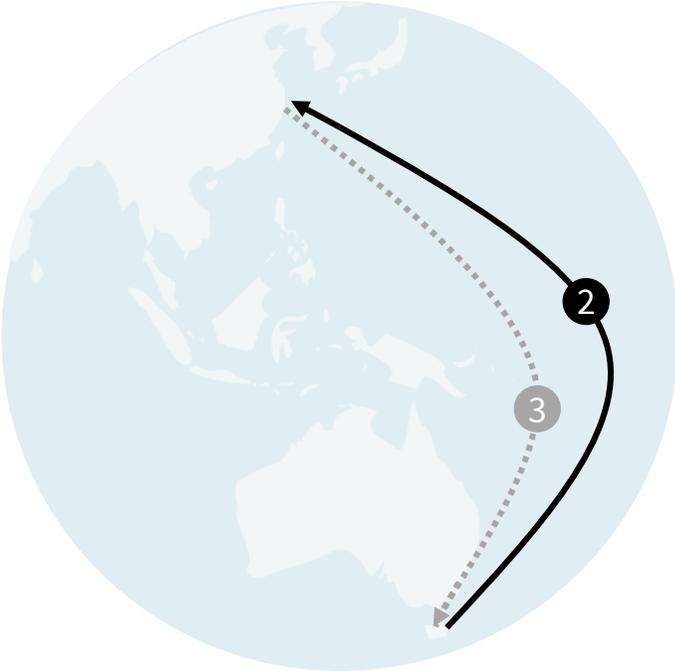
## KCC's solution

~10% trading empty (ballast)



## Panamax dry bulk

~40-50% trading empty (ballast)



## Product tankers

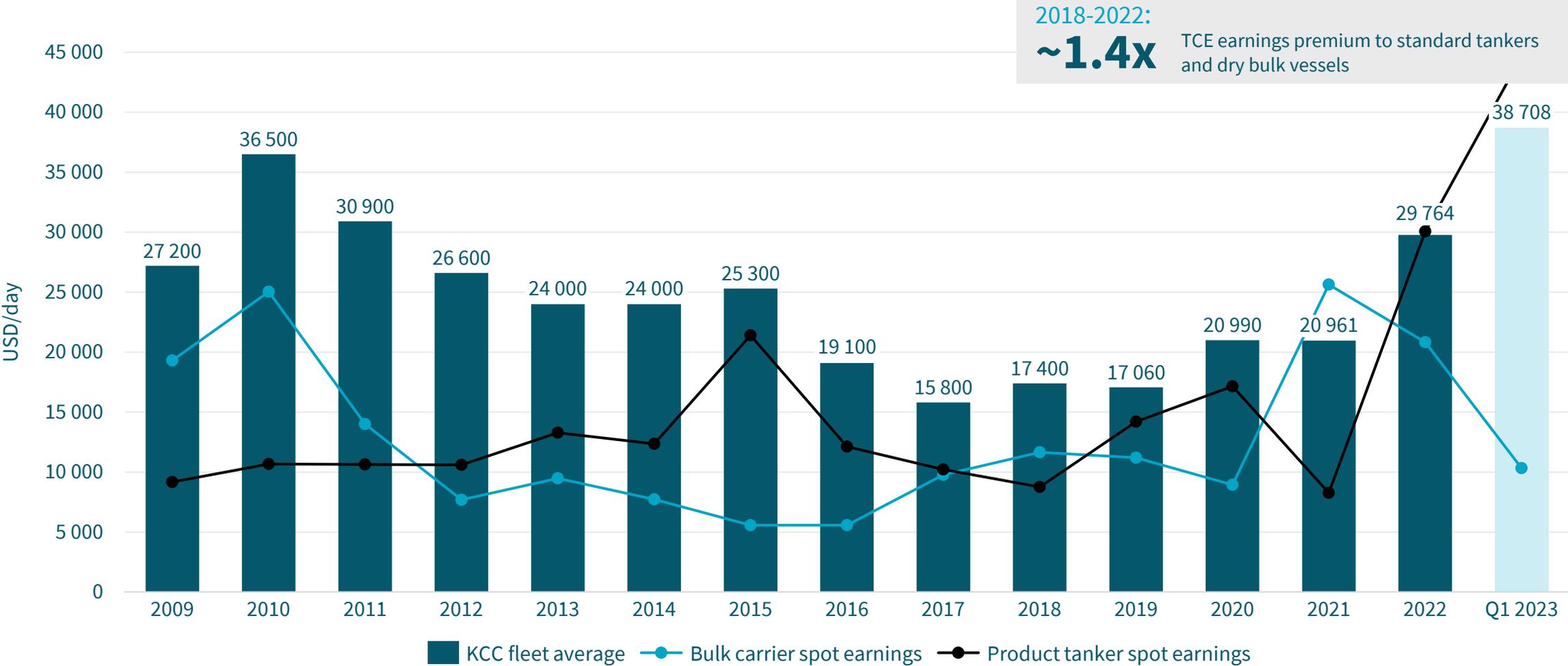
~30% trading empty (ballast)



- 1 Tank
- 2 Dry bulk
- 3 Ballast

# Delivering higher earnings over the cycle

## Historical average TCE earnings<sup>1</sup> vs. standard tonnage



<sup>1</sup> Average TCE earnings per on-hire day is an alternative performance measure (please see page 41-42 in enclosures for more details).

# The CABU, a well proven logistics provider for the alumina industry

## Key information



### Concept

#### Transports:

- Caustic soda solutions (CSS), floating fertilizer (UAN) and molasses
- All types of dry bulk commodities



### Vessel

- 8 CABU vessels
- ~15 average age
- 72 562-80 345 DWT
- ~30% higher CSS cargo intake vs. standard MR tankers



### Market exposure

- Dry bulk: Mainly spot and index linked COAs
- Product tanker: High share of fixed-rate COAs with annual renewal



### Geography

- Australia, Far East Asia, Middle East Gulf

## Trading pattern



## Key customers





CLEANBU

# The CLEANBUs, LR1 product tankers and Kamsarmax dry bulk vessels

## Key information



### Concept

#### Transports:

- Clean petroleum products (CPP) and heavy liquid cargoes
- All types of dry bulk commodities



### Vessel

- 8 CLEANBU vessels
- ~3 years average age
- 82 447 DWT
- Full fledged LR1 tanker and Kamsarmax dry bulk vessels



### Market exposure

- Dry bulk: 100% spot and index linked COAs
- Product tanker: Mainly spot and index linked COAs, 1 vessel on 2-years tanker TC from Q1 2023



### Geography

- Australia, Far East Asia, Middle East Gulf, India, Americas, Europe

## Trading pattern

Trading countries



## Key customers



# Substantial barriers to entry



**Design:** Unique proprietary combination vessel design

**Fleet size:** Supporting customers need for flexibility



**Crew:** Operational excellence with extensive crew development

**Track-record:** Proven track-record in cleaning/switching between dry bulk and tanker cargoes



**Market share:** Extensive contract coverage for caustic soda

**Customers:** Strong and long relationships with customers



# KCC's journey from consolidation of combi-activities in 2018

## 2023 onwards: Harvesting and development hand-in-hand

- Newbuilds strengthening the CABU position
- Positioned to harvest promising shipping markets and to be a leader in the transition to low carbon shipping

## 2018-1H 2021: Expansion

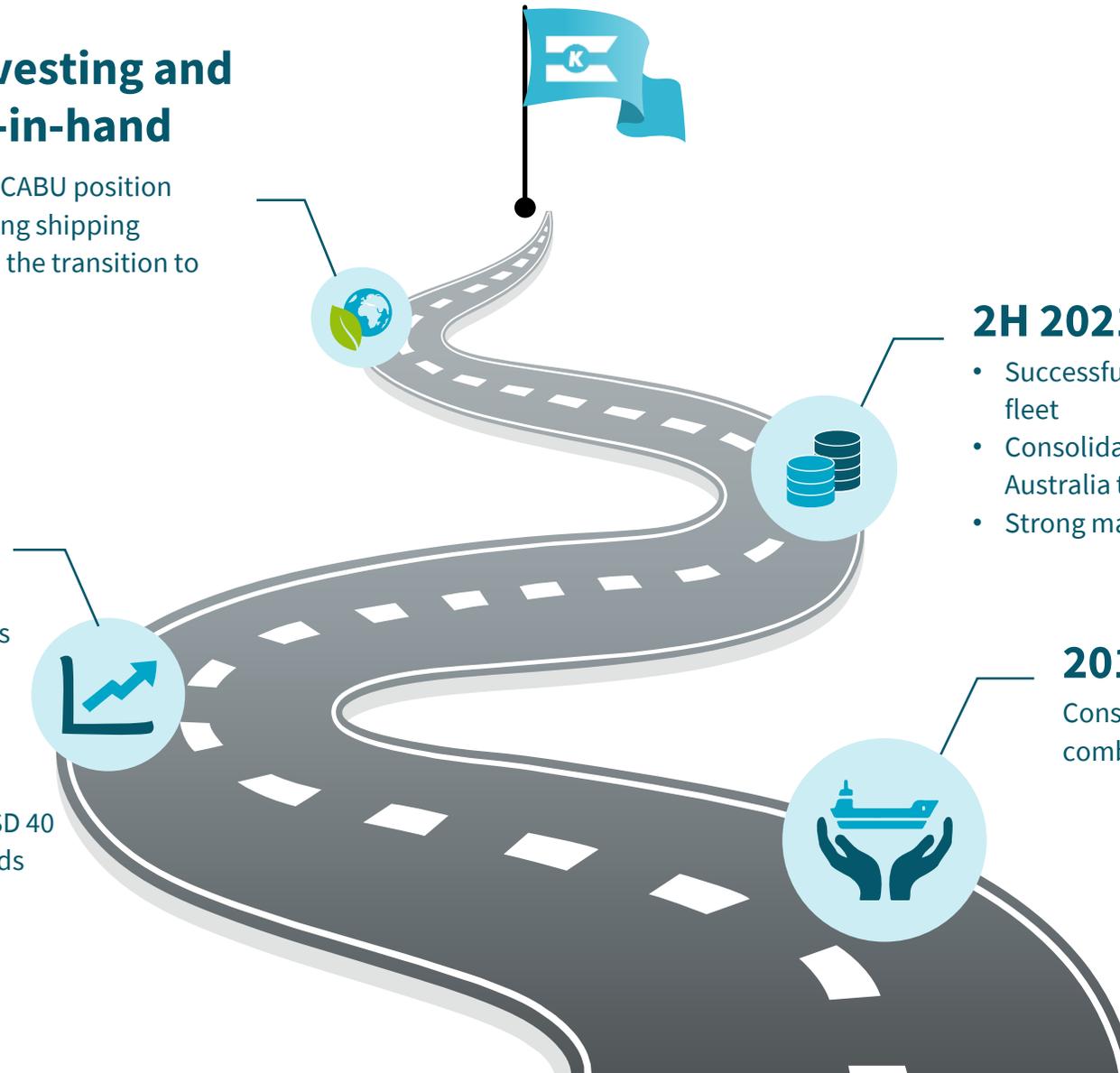
- Delivery of 8 x CLEANBU vessels
- CLEANBU delivery-delays and COVID-problems
- In general weak markets with short periods of strong markets
- Listed in Oslo (2019: Expand, 2021: Main list)
- Raised USD 23 million in equity for energy efficiency measures in November 2021 and USD 40 million in May 2019 to fund CLEANBU newbuilds

## 2H 2021-2023: Harvesting

- Successful introduction of the CLEANBU-fleet
- Consolidating the CABU business in Australia trade
- Strong markets

## 2018

Consolidation of Torvald Klaveness' combination carrier business



# Updated KCC Environmental Strategy

KCC's decarbonization journey continues



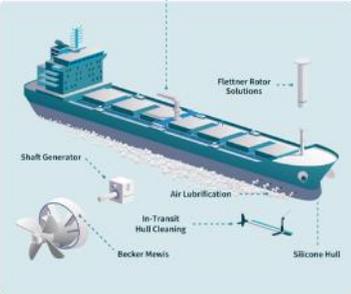
January 2020

Launch of first environmental policy/ strategy.



2020-2022

Learning by doing.  
Start implementing energy- and voyage efficiency initiatives.



2023-2026

Focus on improving carbon intensity (EEOI)/ transport work efficiency.  
Prepare for future transition to new low and zero emissions fuels.

Carbon intensity (EEOI)  
2026 target<sup>1</sup>

**-30%**



2027-2030

Fleet renewal and continued energy efficiency investments.  
Backed by customers and new regulations, start using biofuel and zero-emission fuels.

Carbon intensity (EEOI)  
2030 target<sup>1</sup>

**-45%**

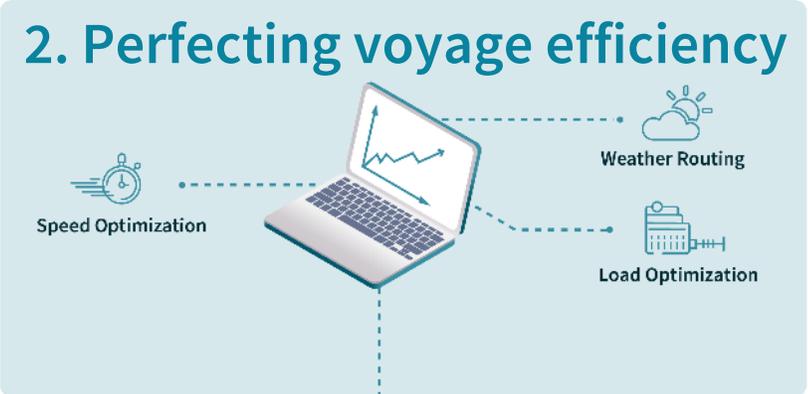
1) vs. 2018 EEOI

# High focus on further efficiency improvements to reduce emissions

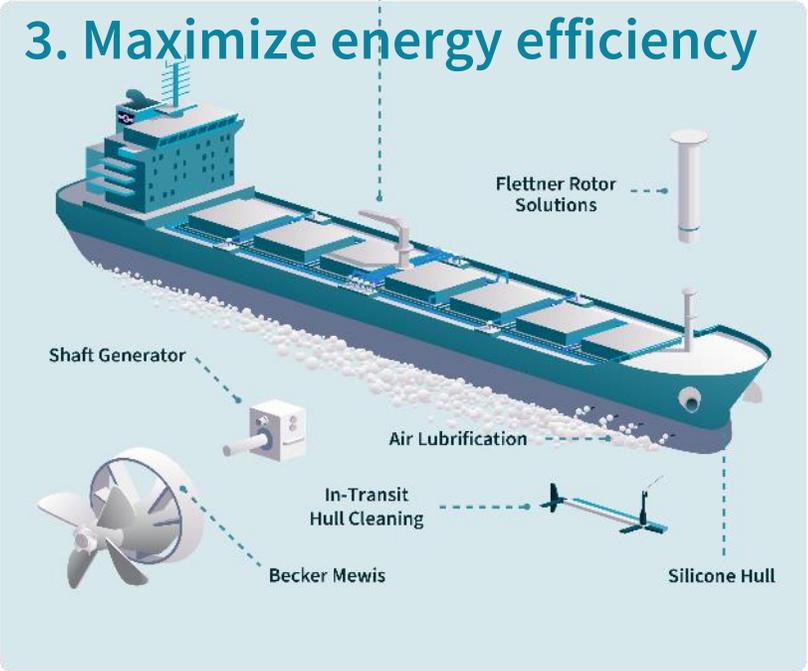
## 1. Optimize trading efficiency



## 2. Perfecting voyage efficiency



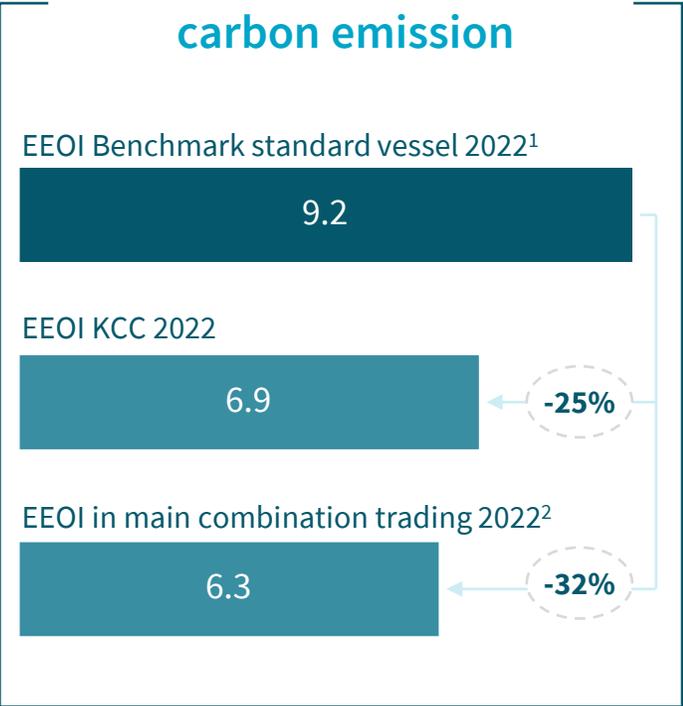
## 3. Maximize energy efficiency



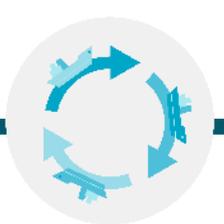
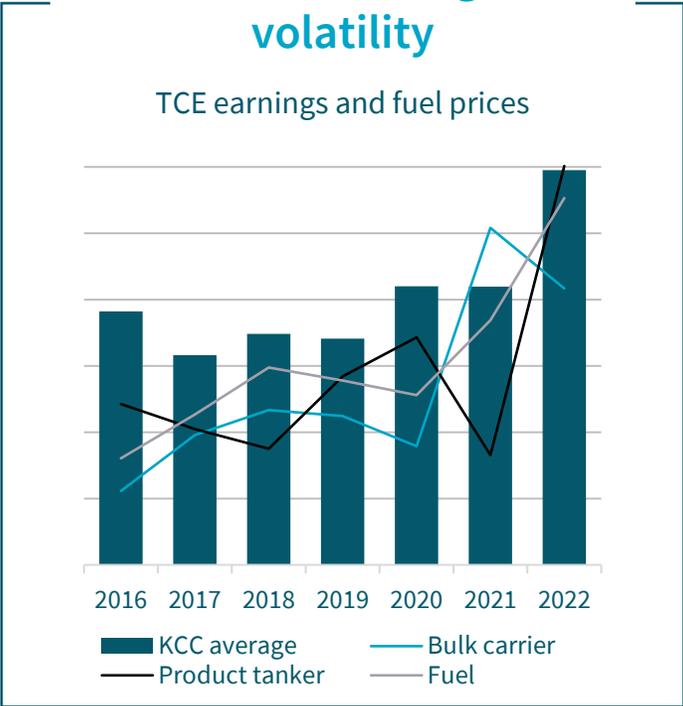
# Future proof and profitable business model



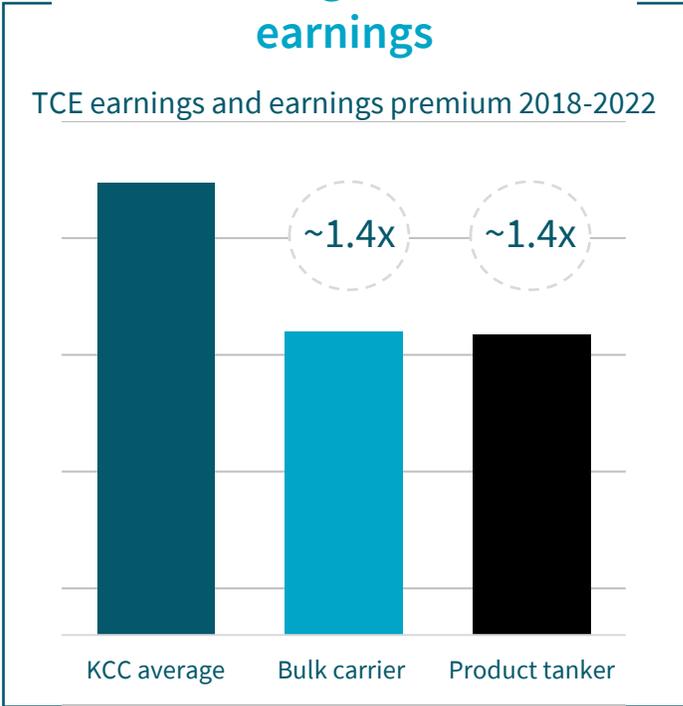
## Lowest carbon emission



## Lower earnings volatility



## Higher earnings



1) Calculated based on standard vessels (Panamax/Kamsarmax dry, MR-tankers and LR1-tankers) making the same transportation work in the same trades as performed by KCC's CABU and CLEANBU vessels in the relevant period.  
2) EEOI in the current main trades to/from Australia and South America excluding voyages with extraordinary long ballasting.

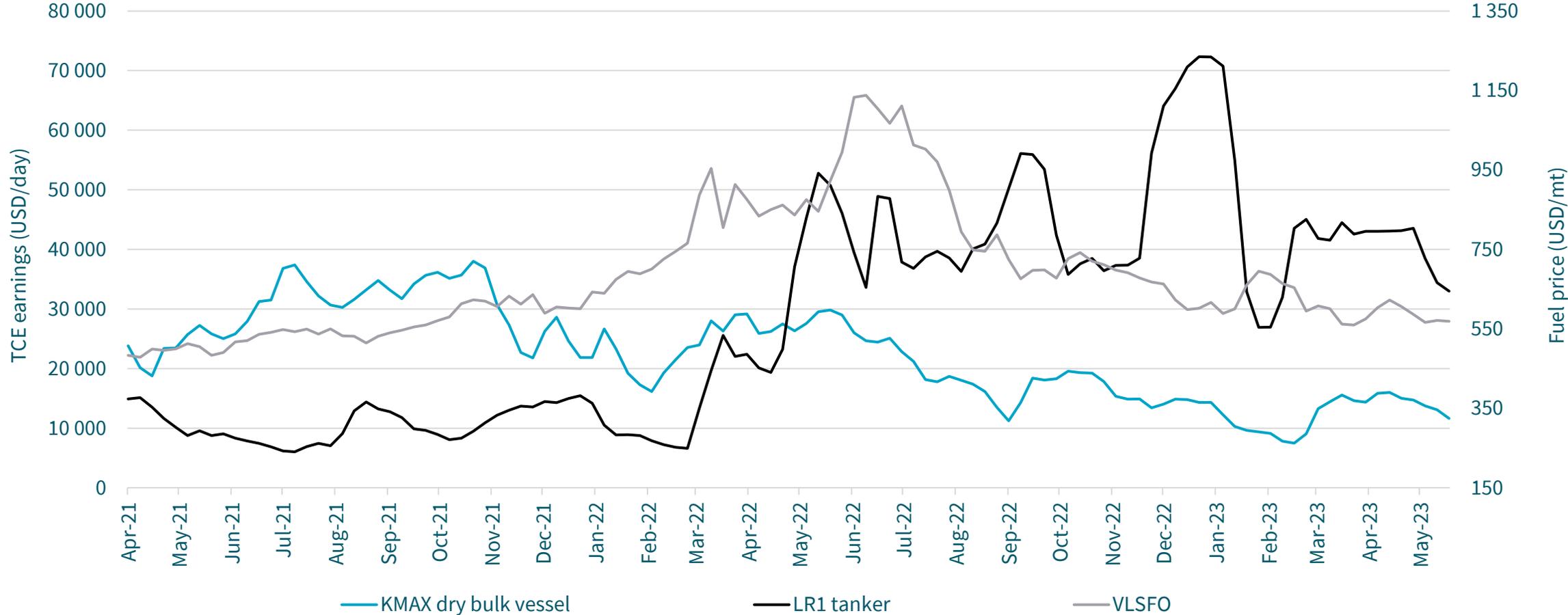
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# Tanker market maintaining strength while dry bulk earnings remain mediocre

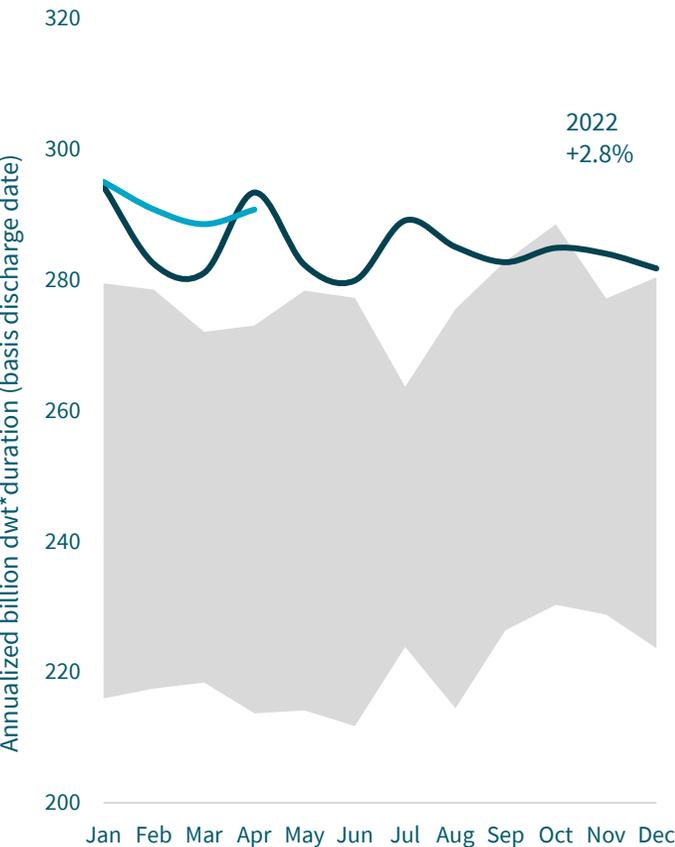
## TCE earnings and fuel price development<sup>1</sup>



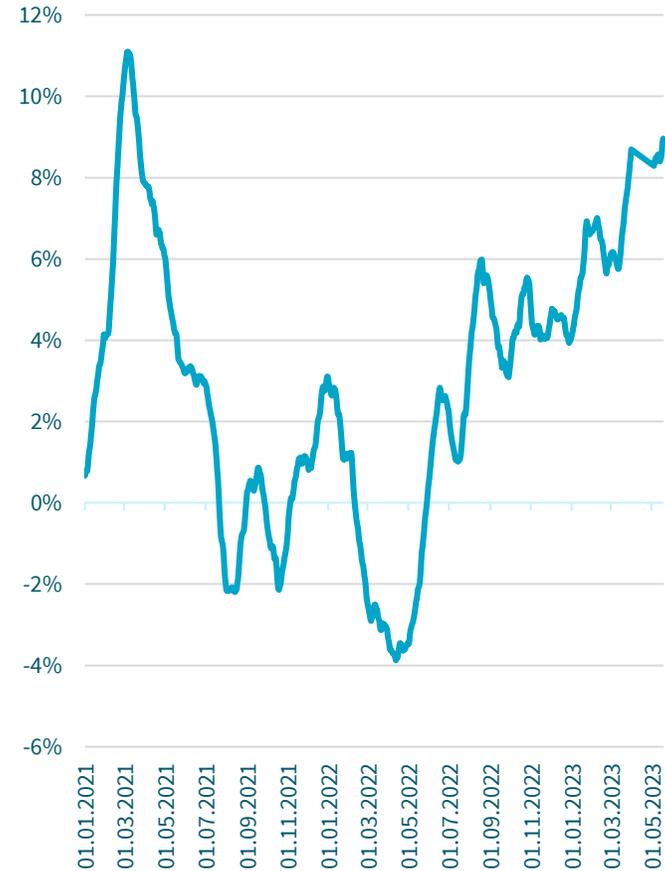
<sup>1</sup>) Source: Clarksons Securities and Clarksons SIN

# Dry bulk market - considerable upside potential with higher Chinese growth

## Limited demand growth April YTD



## Higher effective fleet growth since 2H 2022 due to lower port congestion

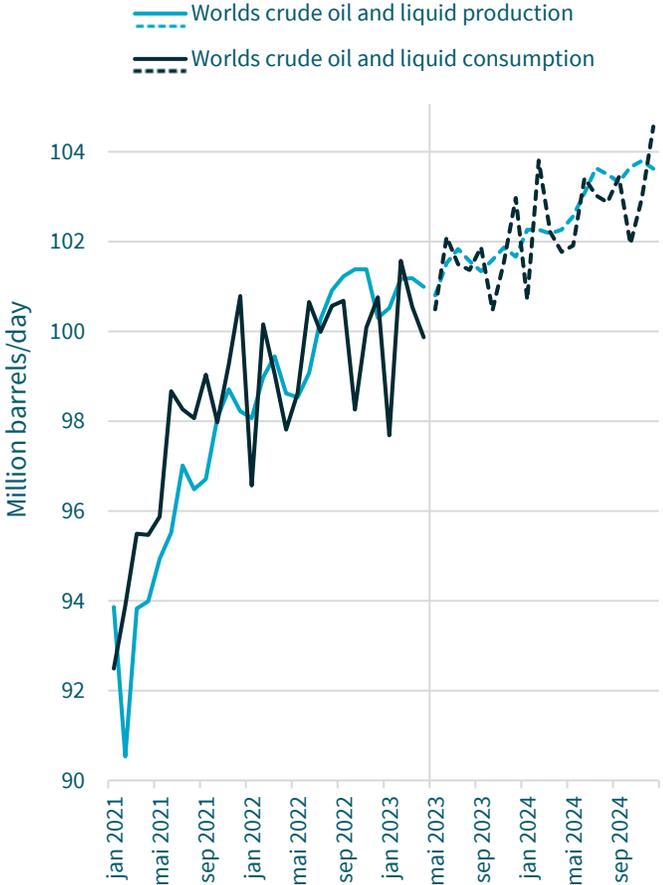


## Stronger Chinese growth needed

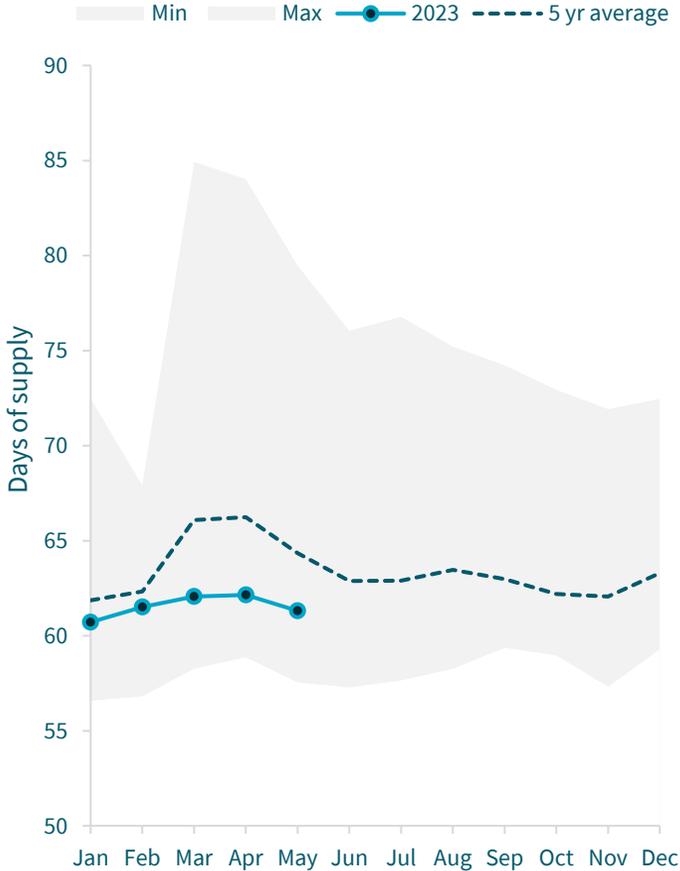


# Solid tanker market fundamentals

## Oil consumption and production trending upwards<sup>1</sup>



## Low OECD oil inventories<sup>1</sup>



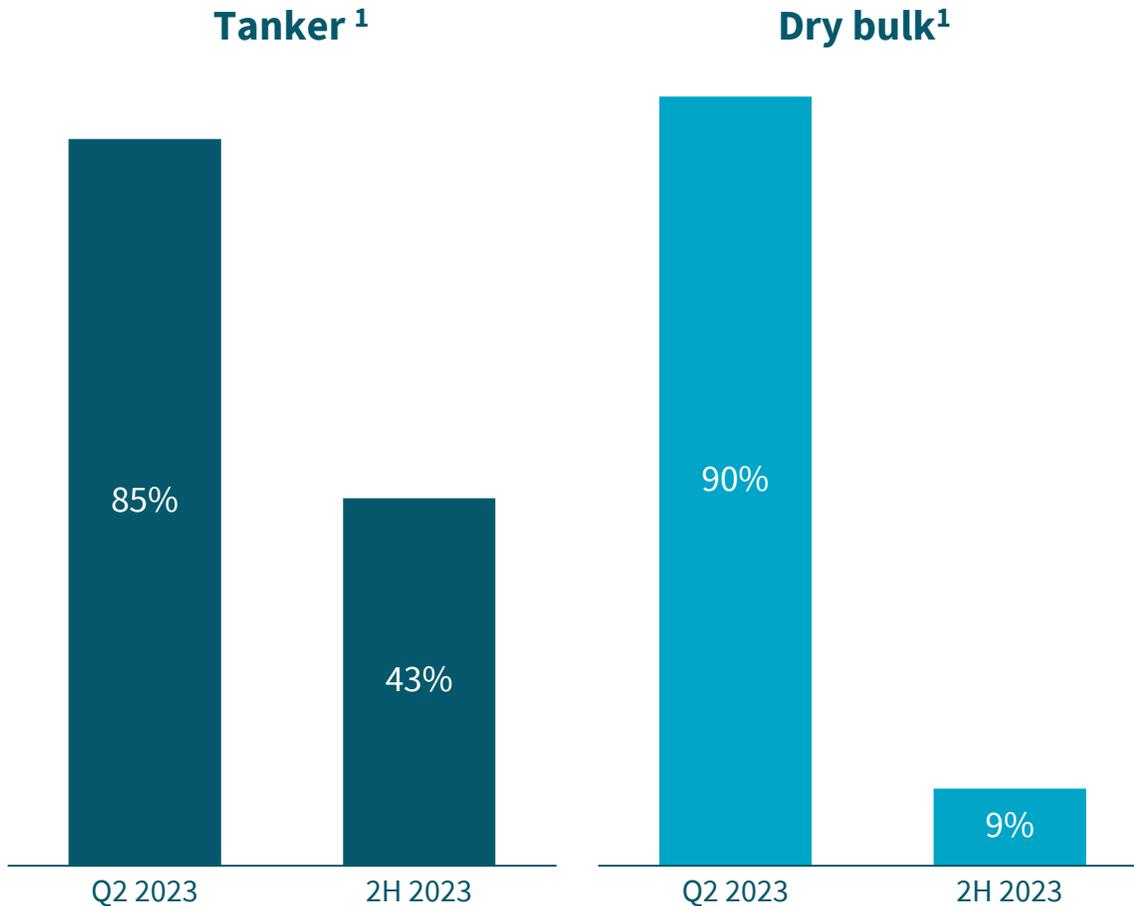
## High expectations for tonne-mile growth for product tankers<sup>2</sup>



1) Source: EIA Short-Term Energy Outlook (STEO) May 2023  
2) Source: Clarkson's SIN

# KCC has secured fixed rate tanker CoAs at strong levels, while maintaining full dry bulk market upside

## Fixed rate coverage



## Status index linked COAs

Trade	Expiry	% of dry or wet capacity <sup>2</sup>
CSS	Dec. 2027	~ 8%
CPP	Dec. 2023	~ 9%
Dry bulk	Dec. 2025	~23%

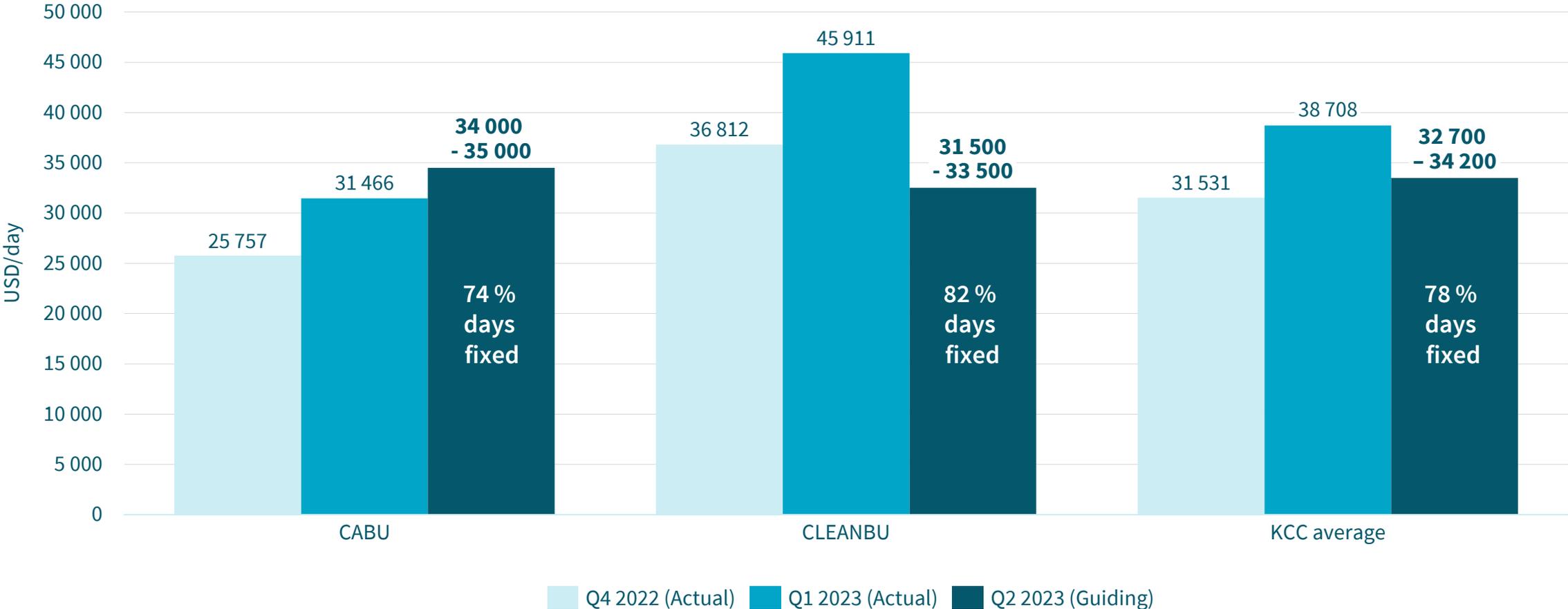
## Comments

- Close to fully booked for Q2 2023
- CABU tanker capacity fully fixed for 2023
- 2 years T/C on MV Bass represents the only fixed-rate CLEANBU tanker coverage for 2H 2023
- Most of the dry bulk capacity open for 2H 2023

# Q2 2023 set to be another strong quarter for KCC

## Q2 2023 TCE earnings guiding vs. actual last two quarters

Estimate based on booked cargoes per 3 May 2023 and expected employment for open capacity basis forward freight pricing (FFA)<sup>1)</sup>



<sup>1)</sup> Note: CABU and CLEANBU TCE Earnings USD per on-hire day are alternative performance measure (please see page 41-42 in enclosures for more details)

# Agenda



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**Appendix**



# Delivery and CAPEX overview

A subsidiary of the Company has a Letter of Intent for the contracting of 3 x CABU III vessels with Jiangsu New Yangzi Shipbuilding Co., Ltd (YZJ) with the following payment terms:

- Signing 10%
- Steel-cut 10%
- Keel laying 15%
- Launching 10%
- Delivery 55%

Expected delivery Q1 2026, Q2 2026 and Q3 2026

Expected timing of yard instalments		2023			2024				2025				2026				Total per vessel		
Total investment (USD million)		Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Yard	Pre-delivery	Total
Vessel No.	Status																		
Vessel #1	Firm	-	5.64	-	-	-	-	5.64	-	8.46	5.64		31.02	-	-	-	56.40	4.10	60.50
Vessel #2	Firm	-	5.64	-	-	-	-	-	5.64	-	8.46	5.64	-	31.02	-	-	56.40	4.10	60.50
Vessel #3	Firm	-	5.64	-	-	-	-	-	-	5.64	-	8.46	5.64	-	31.02	-	56.40	4.10	60.50
<b>Total investment #1-3</b>		-	<b>16.92</b>	-	-	-	-	<b>5.64</b>	<b>5.64</b>	<b>14.10</b>	<b>14.10</b>	<b>14.10</b>	<b>36.66</b>	<b>31.02</b>	<b>31.02</b>	-	<b>169.20</b>	<b>12.30</b>	<b>181.50</b>

# Fleet overview

Vessel	Type	Built	Yard	DWT
MV Barcarena	CABU I	March 2001	Oshima, Japan	72 562
MV Banastar	CABU I	October 2001	Oshima, Japan	72 562
MV Bangor	CABU I	October 2002	Oshima, Japan	72 562
MV Bantry	CABU I	August 2005	Oshima, Japan	72 562
MV Bakkedal	CABU I	August 2007	Oshima, Japan	72 562
MV Balboa	CABU II	September 2016	Ouhua Zhejiang, China	80 345
MV Baffin	CABU II	December 2016	Ouhua Zhejiang, China	80 345
MV Ballard	CABU II	May 2017	Ouhua Zhejiang, China	80 345
MV Baru	CLEANBU	January 2019	YZJ, China	82 447
MV Barracuda	CLEANBU	July 2019	YZJ, China	82 447
MV Barramundi	CLEANBU	September 2019	YZJ, China	82 447
MV Baleen	CLEANBU	August 2020	YZJ, China	82 447
MV Bangus	CLEANBU	October 2020	YZJ, China	82 447
MV Baiacu	CLEANBU	January 2021	YZJ, China	82 447
MV Bass	CLEANBU	March 2021	YZJ, China	82 447
MV Balzani	CLEANBU	May 2021	YZJ, China	82 447

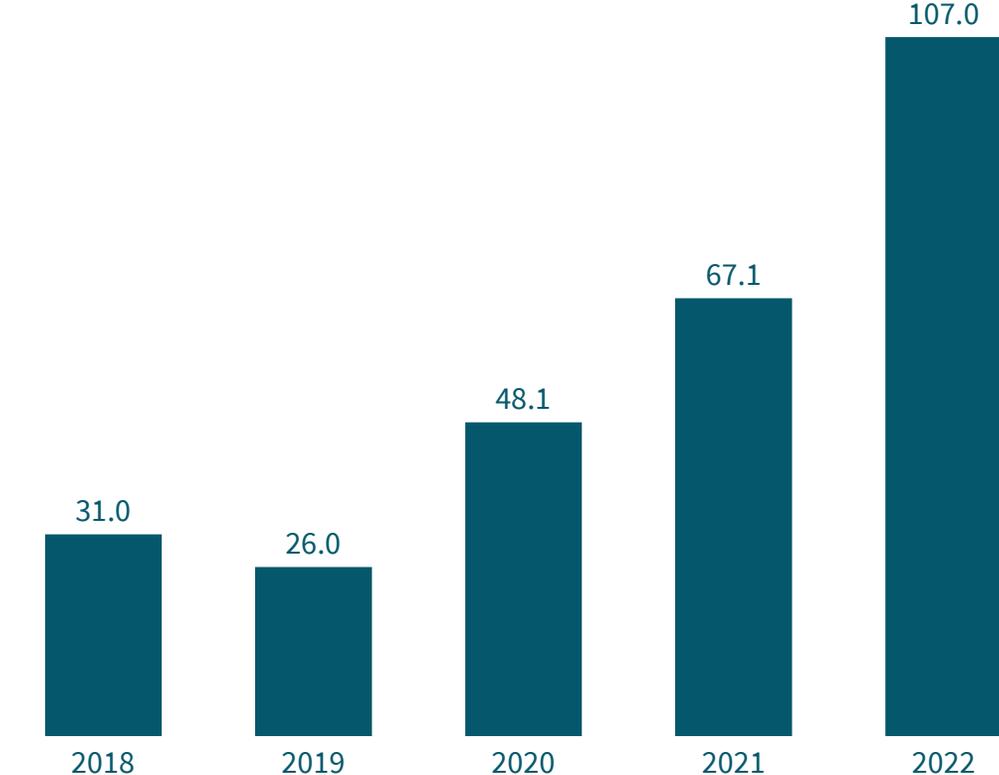
**~14.6**  
Average age  
CABUs

**~3.3**  
Average age  
CLEANBUs

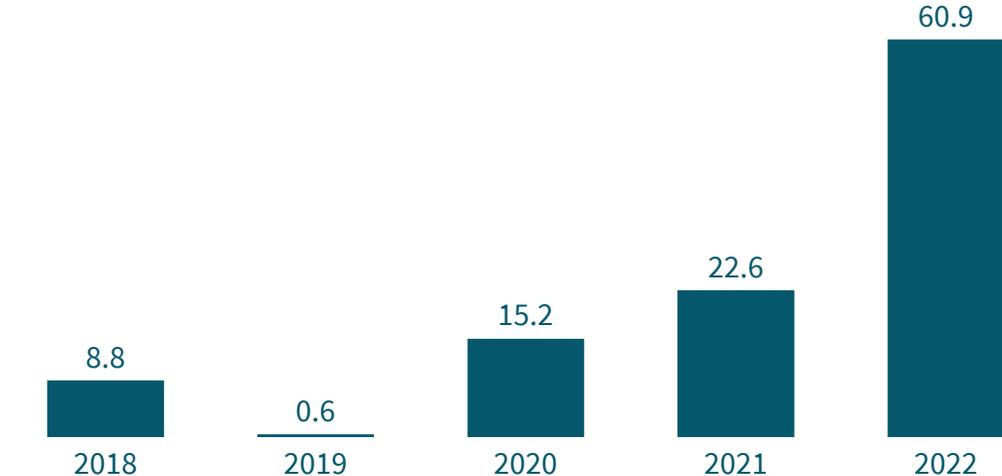
**~9.0**  
Combined fleets  
average age

# Stronger earnings following completion of CLEANBU newbuild program in 2021

**Adjusted EBITDA<sup>1</sup> (USD million)**



**EBT (USD million)**



<sup>1</sup> Adjusted EBITDA is an alternative performance measure, see page 41 for more information.

# Profit and loss

## Q1 2023 record quarter supporting increased dividend distribution

USD million (unaudited accounts)	Q1 2023	Q4 2022	Quarterly Variance
Net revenues from operation of vessels	55.4	44.4	25%
Operating expenses, vessels	(11.4)	(13.6)	16%
SG&A	(3.0)	(2.6)	13%
EBITDA	41.0	28.1	46%
Depreciation	(8.5)	(9.1)	7%
EBIT	32.5	19.0	71%
Net financial items	(4.2)	(3.7)	15%
Profit after tax	28.2	15.3	84%
Earnings per share <sup>1</sup>	0.54	0.29	

### Q1 2023

#### Earnings per share<sup>1</sup>

0.54

#### Dividend per share<sup>2</sup>

0.40

#### ROCE<sup>3</sup>

21%

#### ROE<sup>4</sup>

37%

### Q4 2022

#### Earnings per share<sup>1</sup>

0.29

#### Dividend per share<sup>2</sup>

0.30

#### ROCE<sup>3</sup>

12%

#### ROE<sup>4</sup>

20%

# Balance sheet

## Strong balance sheet supporting newbuild investment

USD million	31 Mar 2023 (unaudited)	31 Dec 2022 (audited)	Quarterly Variance
<b>ASSETS</b>			
<b>Non-current assets</b>			
Vessels	510.7	516.1	(5.3)
Other non-current assets	3.5	7.8	(4.3)
<b>Current assets</b>			
Cash and cash equivalents	79.3	64.9	14.4
Other current assets	57.2	54.1	3.1
<b>Total assets</b>	<b>650.8</b>	<b>642.9</b>	<b>8.0</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>	<b>307.0</b>	<b>297.6</b>	<b>9.5</b>
<b>Non-current liabilities</b>			
Mortgage debt	152.8	156.5	(3.7)
Long-term financial liabilities	6.4	2.5	3.9
Long-term bond loan	66.4	70.0	(3.6)
<b>Current liabilities</b>			
Short-term mortgage debt	91.2	92.8	(1.6)
Other interest-bearing liabilities	1.4	0.2	1.2
Other current liabilities	25.6	23.4	2.2
<b>Total liabilities and equity</b>	<b>650.8</b>	<b>642.9</b>	<b>8.0</b>

Q1 2023	Q4 2022
<b>Equity ratio<sup>1</sup></b>	<b>Equity ratio<sup>1</sup></b>
47 %	46 %
<b>Available liquidity<sup>2</sup></b>	<b>Available liquidity<sup>2</sup></b>
USD 107.6 million	USD 94.8 million

# Substantial free cash flow generation potential

## 2023 cash break even TCE earnings (USD/on-hire day)<sup>1</sup>

Average Q1 '23 fleet TCE earnings = 38 708/day

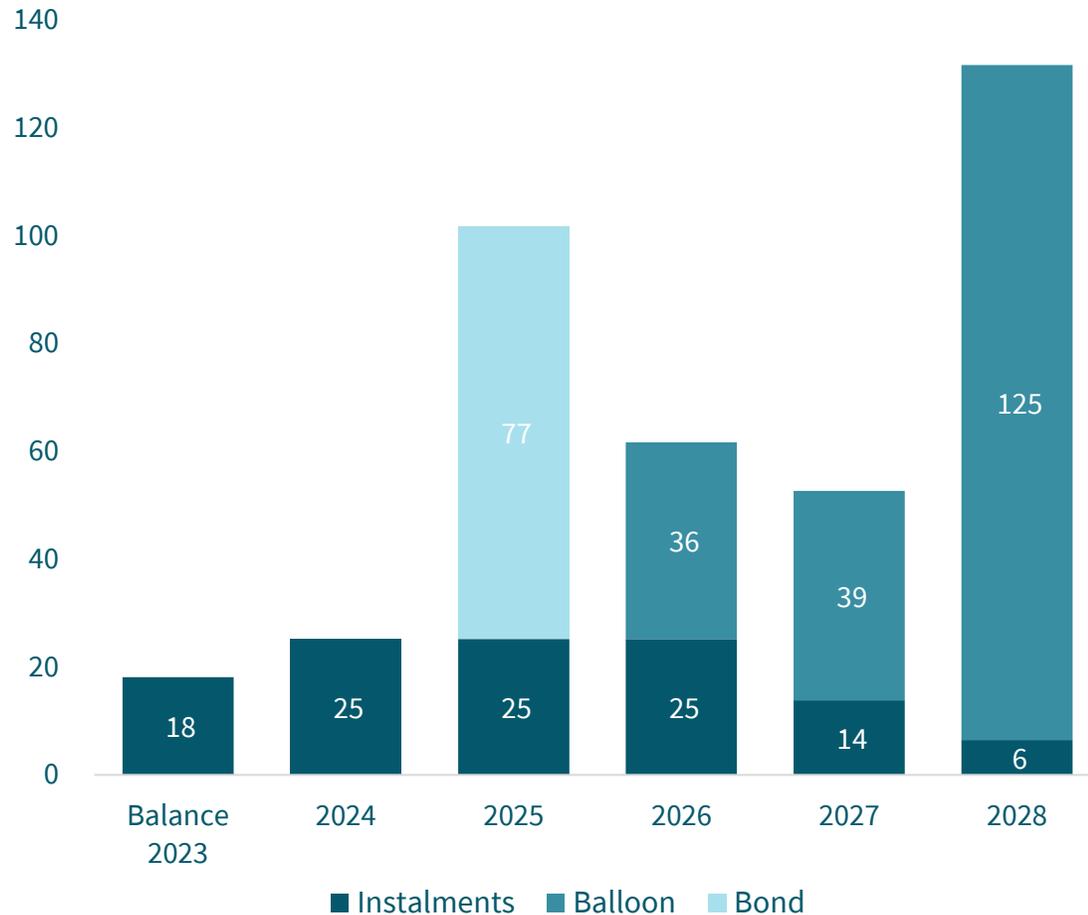


1) 2023 cash break even inclusive of normal dry docking/maintenance CAPEX and total debt service

# Interest-bearing debt

## Competitive financing

### Debt maturities (USD million)



### Commentary

- Refinancing of the DNB/SEB facility with due date December 2023 and the /SEB/SR Bank/SPV facility with due date in October 2025, pushing due date to 2028. Subject to completion of customary documentation
- Average margin mortgage debt of approx. SOFR + 2.15% after the on-going refinancing has been finalized
- Unsecured bond debt fixed at all-in USD cost of 6.22%
- Strong bank group with longstanding relationships, track-record through the cycle and access to competitive terms



# Experienced Management and Board of Directors



**Ernst Meyer,**  
Chair of the board

- Elected in 2022
- CEO of Torvald Klaveness
- Former Managing Director of Klaveness Ship Management AS
- Previously worked for DNV and Statoil Shipping/Navion
- MSc in Naval Architecture and Marine Engineering from the Norwegian University of Science and Technology (NTNU)



**Gøran Andreassen,**  
Board member

- Elected in 2022
- Chief Strategic Investment Officer of Torvald Klaveness
- Previous experience includes Senior Partner in OMP Capital, Partner in Clarksons Platou and various managerial and engineering roles in DNV and Aker Solutions
- MSc in Mechanical Engineering from the Norwegian University of Science and Technology (NTNU)



**Winifred P. Johansen,**  
Board member

- Elected in 2021
- SVP Commercial at Quantafuel
- Previous experience from Aker Solutions, Nexans and Volvo Car Corporation
- Board member of Quantafuel UK and Chair of Ocean Oasis
- Advisor to Antler
- MSc in Mechanical Engineering from the Norwegian University of Science and Technology (NTNU)
- MBA from the Robert Gordon University



**Magne Øverås,**  
Board member

- Elected in 2018
- CEO of EGD Shipholding
- Previous experience includes CEO of Utkilen, Cardo Partners and The Boston Consulting Group (BCG)
- Board member of Norwegian Hull Club, Mohn Drilling and Norwegian Shipowner's Association
- MSc in Naval Architecture from the Norwegian University of Science and Technology (NTNU) and ENSTA



**Brita Eilertsen,**  
Board member

- Elected in 2022
- Experience from investment banking and consulting institutions like SEB Enskilda, Orkla Finans and Touche Ross Management Consultants (today Deloitte)
- Board member of Novelda, Pareto Bank, Axactor and C World Wide
- MSc in Business from the Norwegian School of Economics (NHH)
- Certified Financial Analyst (CFA)



**Engebret Dahm,**  
CEO

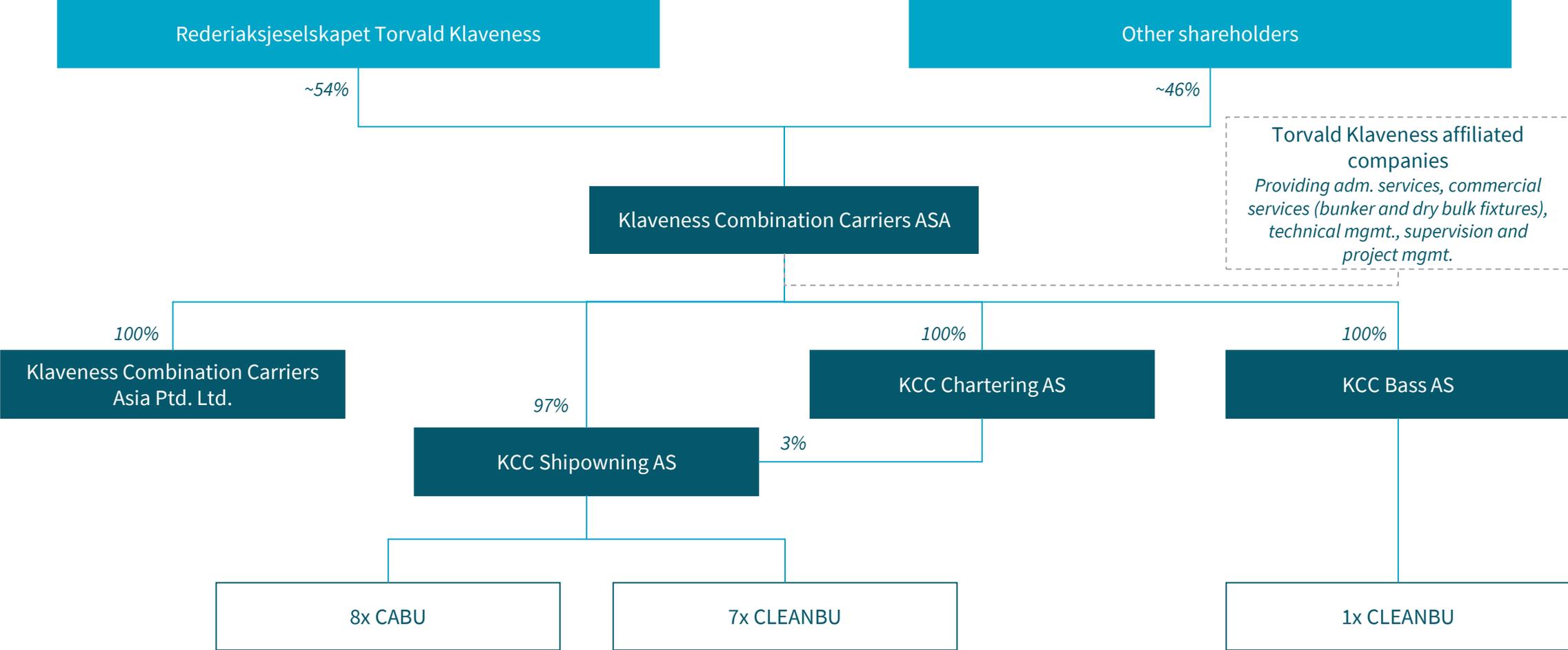
- Appointed CEO in 2018
- Former Head of Combination Carriers in Torvald Klaveness
- Previous experience includes CEO of Norwegian Car Carriers and Crédit Agricole CIB in Paris
- Board member of Oslo Shipowners' Association
- MSc in Business from the Norwegian School of Economics (NHH)



**Liv Dynes,**  
CFO

- Appointed CFO in 2018
- Former CFO in Torvald Klaveness
- Previous experience from DNB Bank
- Currently board member of Airthings and Cytovation and previously board member of Nordisk Defence Club
- MSc in Finance from the Norwegian School of Economics (NHH)

# Detailed company structure



# Overview of key services provided by Torvald Klaveness affiliated companies to Klaveness Combination Carriers companies<sup>1</sup>

The Group has thirteen employees per end of April 2023.

Services provided by Torvald Klaveness companies are priced according to matrix below, at arm lengths and in line with OECD Transfer Pricing Guidelines.

	Pricing method	Overview of services
Business administration services	Cost + 5%	<ul style="list-style-type: none"> <li>Accounting, treasury, legal, IT services, rent and office services</li> <li>Costs reported as “Group commercial and administrative services”</li> </ul>
Commercial services	Cost + 7.5%	<ul style="list-style-type: none"> <li>Dry bulk chartering, commercial operations, bunker purchasing, freight and bunker derivatives, dry bulk research and risk management</li> <li>Cost reported “Group commercial and administrative services”</li> </ul>
Technical management	Fixed fee per vessel	<ul style="list-style-type: none"> <li>Ship management services included crewing</li> <li>Costs reported as part of OPEX</li> </ul>
Newbuilds and other project management	Cost+ 5-7.5 %	<ul style="list-style-type: none"> <li>Site supervision and project management services for the newbuilds</li> <li>Vessel design and development expenses, technical discussions and negotiations with shipbuilders /sellers</li> <li>Energy efficiency projects</li> <li>Newbuild costs reported as part of delivered cost for vessels under construction</li> <li>Other project management costs reported as “Group commercial and administrative services”</li> </ul>

# Detailed 2023 contract coverage – wet

## Contract coverage (slide 26)

### CABU: CSS contract coverage

<i># of days</i>	Q2 23	Q3 23	Q4 23	2023	2H 2023
Fixed rate COA/Spot	325	212	227	764	439
Floating rate COA	23	80	90	193	170
<b>Total contract days</b>	<b>348</b>	<b>321</b>	<b>349</b>	<b>1 019</b>	<b>670</b>
FFA coverage	-	-	-	-	-
<b>Available wet days CABU</b>	<b>348</b>	<b>322</b>	<b>349</b>	<b>1 019</b>	<b>671</b>

### CLEANBU: CPP contract coverage

<i># of days</i>	Q2 23	Q3 23	Q4 23	2023	2H 2023
Fixed rate COA/Spot	320	135	92	547	227
Floating rate COA		111	111	223	223
<b>Total contract days</b>	<b>320</b>	<b>246</b>	<b>203</b>	<b>770</b>	<b>450</b>
FFA coverage	-	-	-	-	-
<b>Available wet days CLEANBU</b>	<b>409</b>	<b>441</b>	<b>453</b>	<b>1 304</b>	<b>894</b>

### Total wet contract coverage

<b>Tank Total</b> <i># of days</i>	Q2 23	Q3 23	Q4 23	2023	2H 2023
Fixed rate COA/Spot	645	347	319	1 312	666
Floating rate COA	23	191	202	416	393
<b>Total contract days</b>	<b>669</b>	<b>538</b>	<b>521</b>	<b>1 728</b>	<b>1 059</b>
FFA coverage	-	-	-	-	-
<b>Available wet days</b>	<b>757</b>	<b>763</b>	<b>802</b>	<b>2 323</b>	<b>1 565</b>
<b>Fixed rate coverage</b>	<b>85 %</b>	<b>46 %</b>	<b>40 %</b>	<b>56 %</b>	<b>43 %</b>
<b>Operational coverage</b>	<b>88 %</b>	<b>71 %</b>	<b>65 %</b>	<b>74 %</b>	<b>68 %</b>

# Detailed 2023 contract coverage – dry bulk

## Contract coverage (slide 26)

### Total dry bulk contract coverage

<i># of days</i>	<b>Q2 23</b>	<b>Q3 23</b>	<b>Q4 23</b>	<b>2023</b>	<b>2H 2023</b>
Fixed rate COA/Spot	596	86	24	706	110
Floating rate COA	-	152	179	330	330
<b>Total contract days</b>	<b>596</b>	<b>238</b>	<b>203</b>	<b>1 036</b>	440
FFA coverage	-	-	-	-	-
<b>Available dry days</b>	<b>663</b>	<b>589</b>	<b>626</b>	<b>1 878</b>	<b>1 215</b>
Available dry days CABU	346	356	385	1 087	741
Available dry days CLEANBU	317	233	241	790	474
<b>Fixed rate coverage</b>	<b>90 %</b>	<b>15 %</b>	<b>4 %</b>	<b>38 %</b>	<b>9 %</b>
<b>Operational coverage</b>	<b>90 %</b>	<b>40 %</b>	<b>32 %</b>	<b>55 %</b>	<b>36 %</b>

# Alternative performance measures

## Definitions and reconciliation

Alternative Performance Measures (APMs) are defined on the company's homepage: <https://www.combinationcarriers.com/alternative-performance-measures>

All reports and presentations referred to below are published on the company's homepage: <https://www.combinationcarriers.com/investor-relations/#reports-presentation>.

- KCC Total TCE earnings per on-hire day for period 2009-Q1 2023 are reconciled on page 42.
- TCE earnings CABU I Pacific, for period 2013-1H 2023 Guiding and average last 5 and 10 years are reconciled on page 42.
- CABU and CLEANBU and KCC Total TCE earnings per on-hire day for Q1 2023 are reconciled in the quarterly report for Q1 2023, note 2 (page 16-17).
- CABU and CLEANBU and KCC Total TCE earnings per on-hire day for Q4 2022 are reconciled in the quarterly report for Q4 2022, note 2 (page 17-18).
- Adjusted EBITDA for 2022 and 2021 are reconciled in appendix 1 (page 26) in Q4 2022 report published. Adjusted EBITDA for 2020 and 2019 are reconciled in Note 11 (page 25) in Q4 2020 report published. Adjusted EBITDA for 2018 are reconciled in Note 11 (page 24) in Q4 2019 report published.
- ROCE for Q1 2023 is reconciled in the quarterly report for Q1 2023, appendix 1, (page 25). ROCE for Q4 2022, is reconciled in the quarterly report for Q4 2022, appendix 1, (page 26).
- ROE for Q1 2023 and Q4 2022 are reconciled in the quarterly presentation for Q1 2023, appendix 1, slide 37.
- Equity ratio as per 31 March 2023 and 31 December 2022 are reconciled in the quarterly report for Q1 2023, appendix 1 (page 25).

# Alternative performance measures

## SUMMARY HISTORIC TCE EARNINGS (KCC total and CABU Pacific)

KCC Total															
USD'000	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Q1 2023
Net revenues from operations of vessels	56 912	75 250	57 165	54 414	48 398	52 299	50 742	41 026	46 245	56 393	61 327	91 139	115 868	164 620	55 369
Other revenue	-	-	-	-	-	-	-	232	603	675	15	134	482	396	-
Commercial fee to Klaveness AS/AS Klaveness Chi	2 145	2 969	2 553	2 540	2 264	2 450	2 798	2 183	2 522	-	-	-	-	-	-
IFRS 15 adjustment	-	-	-	-	-	-	-	-	-	373	680	746	390	-	-
<b>Net revenue from operations of vessels excommercial fee</b>	<b>59 057</b>	<b>78 219</b>	<b>59 718</b>	<b>56 954</b>	<b>50 662</b>	<b>54 749</b>	<b>53 540</b>	<b>43 441</b>	<b>48 164</b>	<b>56 091</b>	<b>62 022</b>	<b>90 259</b>	<b>115 776</b>	<b>164 224</b>	<b>55 369</b>
Onhiredays	2 171	2 143	1 933	2 141	2 111	2 164	2 116	2 274	3 048	3 224	3 636	4 300	5 523	5 518	1 430
<b>TCE earnings \$/d</b>	<b>27 200</b>	<b>36 500</b>	<b>30 900</b>	<b>26 600</b>	<b>24 000</b>	<b>25 300</b>	<b>25 300</b>	<b>19 100</b>	<b>15 800</b>	<b>17 400</b>	<b>17 060</b>	<b>20 990</b>	<b>20 961</b>	<b>29 764</b>	<b>38 708</b>

CABU																	
USD'000	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	1H 2023 GUIDING	Q1 2023	Q2 2023 GUIDING
Net revenues from operations of vessels	56 912	75 250	57 165	54 414	48 398	52 299	50 742	41 026	46 245	56 393	53 397	61 926	66 119	72 436	46 388	22 445	23 943
Other revenue	-	-	-	-	-	-	-	232	603	675	-	-	-	-	-	-	-
Commercial fee to Klaveness AS/AS Klaveness Chi	2 145	2 969	2 553	2 540	2 264	2 450	2 798	2 183	2 522	-	-	-	-	-	-	-	-
IFRS 15 adjustment	-	-	-	-	-	-	-	-	-	373	123	234	177	-	-	-	-
<b>Net revenue from operations of vessels ex commercial fee</b>	<b>59 057</b>	<b>78 219</b>	<b>59 718</b>	<b>56 954</b>	<b>50 662</b>	<b>54 749</b>	<b>53 540</b>	<b>43 441</b>	<b>48 164</b>	<b>56 091</b>	<b>53 520</b>	<b>61 692</b>	<b>66 296</b>	<b>72 436</b>	<b>46 388</b>	<b>22 445</b>	<b>23 943</b>
Onhiredays	2 171	2 143	1 933	2 141	2 111	2 164	2 116	2 274	3 048	3 224	3 171	3 102	3 073	2 703	1 407	713	694
<b>TCE earnings \$/d</b>	<b>27 200</b>	<b>36 500</b>	<b>30 900</b>	<b>26 600</b>	<b>24 000</b>	<b>25 300</b>	<b>25 300</b>	<b>19 100</b>	<b>15 800</b>	<b>17 400</b>	<b>16 877</b>	<b>19 886</b>	<b>21 571</b>	<b>26 796</b>	<b>32 963</b>	<b>31 466</b>	<b>34 500</b>
<b>AVERAGE CABU TCE earnings last 5 years</b>															<b>22 062</b>	<b>2018- 1H 2023 GUIDING</b>	

CABU split earnings per basin																	
Pacific	59 057	78 219	59 718	56 954	50 662	54 749	46 637	35 892	32 013	39 760	40 080	46 369	49 500	66 974	46 388	22 445	23 943
Atlantic	-	-	-	-	-	-	6 903	7 503	9 320	11 241	10 009	11 358	15 900	1 376	-	-	-
Cross	-	-	-	-	-	-	-	46	6 831	5 090	3 431	3 965	896	4 086	-	-	-
<b>TOTAL CABU Net revenue from operation of vessels ex commercial fee</b>	<b>59 057</b>	<b>78 219</b>	<b>59 718</b>	<b>56 954</b>	<b>50 662</b>	<b>54 749</b>	<b>53 540</b>	<b>43 441</b>	<b>48 164</b>	<b>56 091</b>	<b>53 520</b>	<b>61 692</b>	<b>66 296</b>	<b>72 436</b>	<b>46 388</b>	<b>22 445</b>	<b>23 943</b>
CABU split onhire days per basin																	
Pacific	2 171	2 143	1 933	2 141	2 111	2 164	1 773	1 875	1 747	2 150	2 253	2 156	2 291	2 495	1 407	713	694
Atlantic	-	-	-	-	-	-	343	365	814	734	667	649	680	65	-	-	-
Cross	-	-	-	-	-	-	-	34	488	340	251	297	102	144	-	-	-
<b>TOTAL CABU Onhiredays</b>	<b>2 171</b>	<b>2 143</b>	<b>1 933</b>	<b>2 141</b>	<b>2 111</b>	<b>2 164</b>	<b>2 116</b>	<b>2 240</b>	<b>3 048</b>	<b>3 224</b>	<b>3 171</b>	<b>3 102</b>	<b>3 073</b>	<b>2 704</b>	<b>1 407</b>	<b>713</b>	<b>694</b>
<b>TCE earnings Pacific \$/day</b>	<b>27 200</b>	<b>36 500</b>	<b>30 900</b>	<b>26 600</b>	<b>24 000</b>	<b>25 300</b>	<b>26 300</b>	<b>19 142</b>	<b>18 327</b>	<b>18 497</b>	<b>17 792</b>	<b>21 502</b>	<b>21 606</b>	<b>26 843</b>	<b>32 963</b>	<b>31 466</b>	<b>34 500</b>
Effect FFA hedge results, \$/day	-	-	-	-	-	-	-	-	108	22	640	737	4 526	858	-	-	-
<b>TCE earnings Pacific \$/day, excl FFA hedging</b>	<b>27 200</b>	<b>36 500</b>	<b>30 900</b>	<b>26 600</b>	<b>24 000</b>	<b>25 300</b>	<b>26 300</b>	<b>19 142</b>	<b>18 435</b>	<b>18 519</b>	<b>17 152</b>	<b>20 765</b>	<b>26 132</b>	<b>27 701</b>	<b>32 963</b>	<b>31 466</b>	<b>34 500</b>

CABU I Average TCE earnings (VEP 100)					24 000	25 300	26 300	19 034	17 670	17 725	16 435	19 868	25 123	26 735	31 857		
										<b>AVERAGE CABU I PACIFIC last 5 years</b>					<b>22 590</b>	2018- 1H 2023 GUIDING	
										<b>AVERAGE CABU I PACIFIC last 10 years</b>					<b>22 212</b>	2013- 1H 2023 GUIDING	
CABU I onhire days							1 756	907	1 079	1 161	1 075	1 268	1 493	864			
CABU II onhire days							119	840	1 071	1 092	1 081	1 023	1 002	543			

TCE earnings \$/day CABU Pacific	100 %	125 %
Average CABU I last 5 years	22 590	28 200
Average CABU II last 10 years	22 212	27 800
2022 Actual	26 735	33 400
1H 2023 Guiding	31 857	39 800